



IDRS Inc.
Acorn Project

**Tuesday, December
11th Noon - 1:00 PST**

How Lowest Price Technically Acceptable (LPTA) Proposals are Evaluated

The government uses two general methods of source selection; the Lowest Price Technically Acceptable (LPTA) and Tradeoff methods. What happens when a small business submits a proposal that will be evaluated by the government using the LPTA source selection method? This webinar will focus on the LPTA method with emphasis on the following learning objectives:

The webinar attendee will learn about:

- The factors taken into consideration by the Contracting Officer (CO) in crafting a LPTA-related solicitation.
- The characteristics that differentiate LPTA from other methods.
- The CO's responsibilities and acquisition requirements in communicating (to potential offerors) the government will use the LPTA source selection method in evaluating proposals and making an award decision.
- The process steps the CO and evaluators go through in evaluating proposals and selecting a contractor.
- Addressing the contentious nature of the LPTA process and its ultimate future.

PRESENTER
Bennie Gonzales



To Register Visit Nativebiz.org

This webinar is free and open to the public!